

# Fact Sheet

## Brief portrait

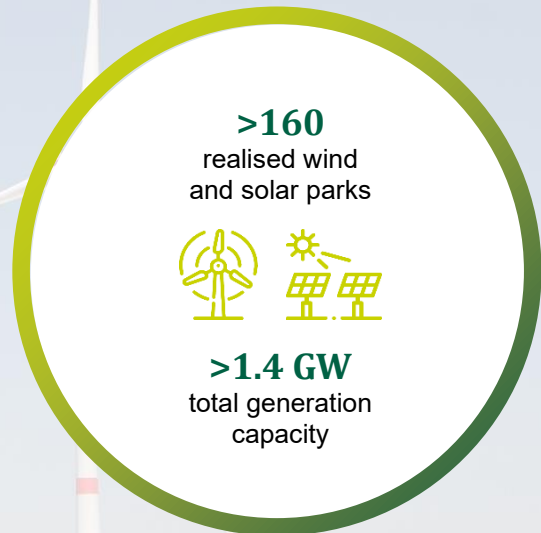
**A new way of thinking. For over 30 years, Energiekontor has stood for a solid business policy and extensive experience in renewable energies.**

Founded in Bremerhaven in 1990, Energiekontor is among the pioneers in its industry and is now one of Germany's leading project developers and operators of wind and solar parks. Its core business ranges from the planning and construction to the operational management of wind and solar parks in Germany and abroad.

In addition, Energiekontor operates 39 own wind and solar parks with a total generation capacity of roughly 400 megawatts (MW).

Energiekontor also plays a pioneering role in economic terms and aims to realise wind and solar parks at market prices in all target markets as quickly as possible, independently of state subsidies.

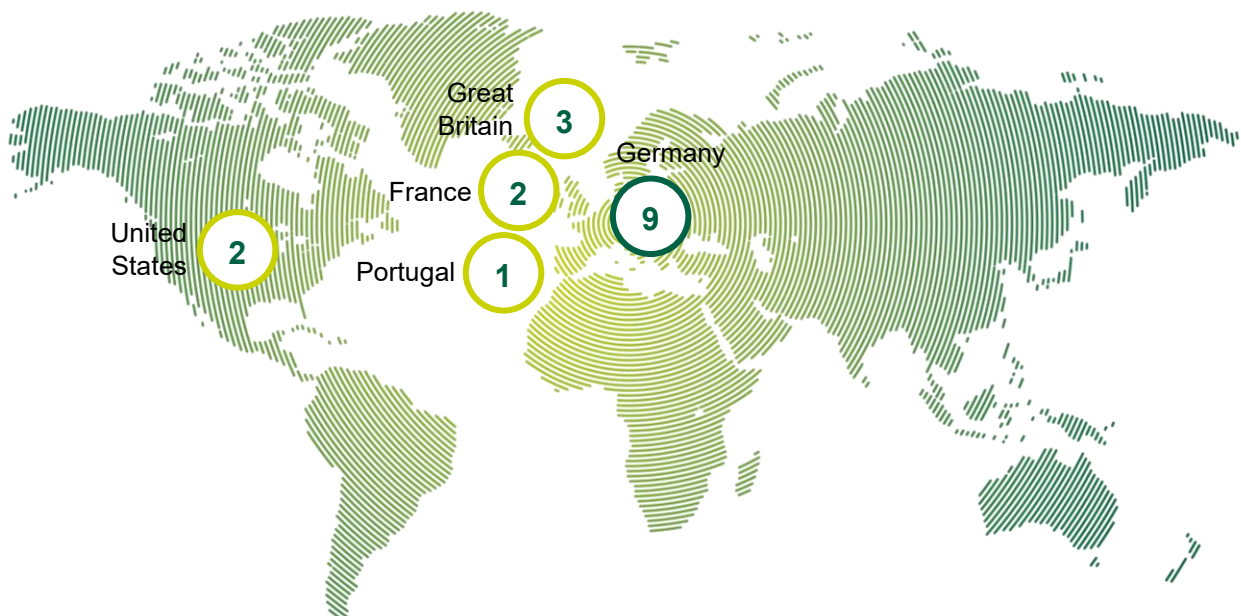
## Our track record



## Financial year 2023



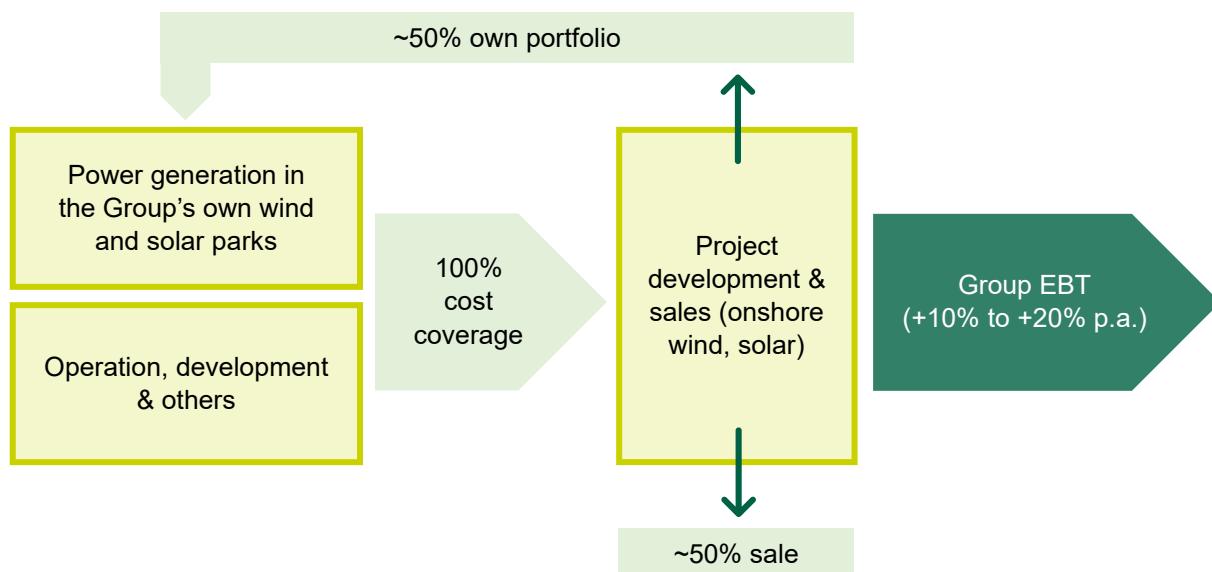
## Shaping the future together worldwide – Across 5 countries at 17 company sites



## Corporate Management

Management Board	Supervisory Board
Peter Szabo (CEO)	Dr. Bodo Wilkens (Chairman)
Günter Eschen	Günter Lammers (Deputy Chairman)
Carsten Schwarz	Darius Oliver Kianzad

## Organic growth model



## Outlook on 2024 and growth strategy 2023 to 2028<sup>1</sup>

EBT in € million	2022(R)	2023(R)	2024(G)
<b>Konzern</b>	<b>62.9</b>	<b>95.5</b>	<b>23 – 27</b>
Project development & sales	28.4	64.1	< PY
Power generation (own parks)	30.0	27.8	< PY
Operation, development & others	4.5	3.6	< PY

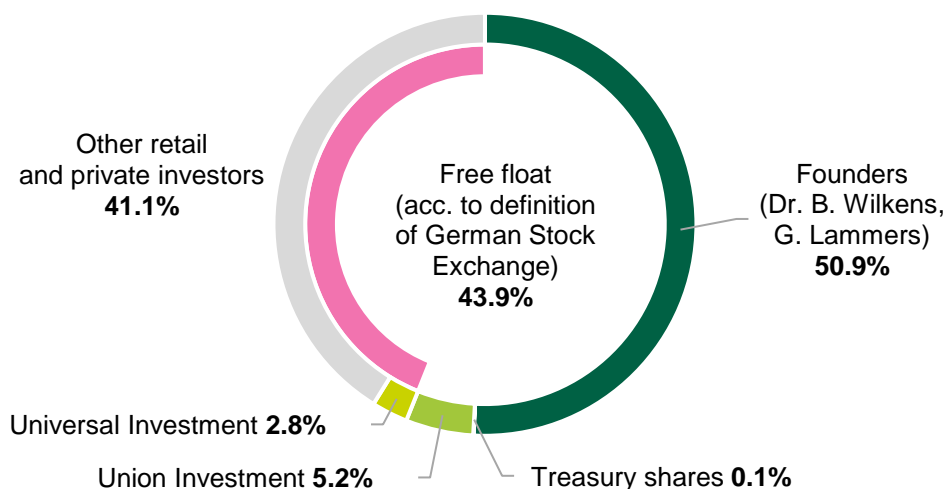
(R): as reported; (G): guidance; PY: previous year.

In the 2022 financial year, Energiekontor issued the 2023 to 2028 growth strategy and began implementing it. The core objective of the five-year strategy is to increase the original target value for **Group EBT** from around 60 million euros in the 2023 financial year to around **120 million euros** in the **2028 financial year**. Achieving this target requires an average annual growth rate of around 15 percent for the aforementioned period.

The underlying average growth rate of 15 percent is a theoretical linear benchmark that may be surpassed or fallen short of in day-to-day project development business, as project postponements have a direct impact on profit realisation in the respective financial year and/or may lead to profit being deferred to the next financial year. The growth strategy must therefore be considered over the entire period.

<sup>1</sup>Further information on the growth strategy is available in the 2023 Annual Report at <https://www.energiekontor.de/en/investor-relations/financial-reports.html>.

## Shareholder structure<sup>1</sup>



## Key share data

WKN · ISIN	531350 · DE0005313506
Bloomberg · Reuters	EKT
Class of shares	No-par-value bearer shares
Listing	German Stock Exchange, Frankfurt/Main
Marketplaces	XETRA, Frankfurt, all other German marketplaces
Market segment	General Standard
Designated sponsor	ODDO BHF Corporates & Markets AG
Indices	SDAX, MSCI Global Small Cap Index
Share capital <sup>1</sup>	€13,982,359.00
Number of shares <sup>1</sup>	13,982,359
Initial listing	25 May 2000
Last share split	7 November 2001 (1:4)

<sup>1</sup>As at 23 December 2024.

## Share coverage

Institution	Recommendation	Price target (in €)	Last update
First Berlin	Buy	116.00	09/12/2024
(Hauck & Aufhäuser <sup>1</sup> )	(Buy)	(136.00)	(20/12/2023)
Metzler	Buy	109.00	05/12/2024
M.M. Warburg	Buy	149.00	05/12/2024
Average		124.67	

<sup>1</sup>Currently suspended. The individual analyst ratings, recommendations and price targets are continuously updated and can be viewed at <https://www.energiekontor.de/en/investor-relations/shareholders-information.html>.

## Key financial figures

In € million	2023	2022	2021	2020	2019
Sales	241.8	187.6	156.5	146.6	63.7
Total output	275.4	255.7	266.3	165.1	96.4
EBITDA	135.6	99.8	81.7	65.4	38.9
EBIT	114.4	80.0	61.7	46.0	16.3
EBT	95.5	62.9	44.9	31.2	0.8
EBT margin (in %)	38.5	33.5	28.7	21.3	1.3
Group result	83.3	44.5	36.2	20.4	0.2
Earnings per share (in €, undiluted)	5.97	3.18	2.54	1.43	0.02
Dividend per share (in €)	1.20	1.00	0.90	0.80	0.40
Total assets	721.6	633.6	562.0	449.0	389.9
Tangible assets (parks)	258.9	253.7	215.4	166.9	192.4
Equity	185.2	123.7	82.2	65.6	56.2
Equity ratio (in %)	25.7	19.5	14.6	14.6	14.4
Notional equity ratio <sup>1</sup> (in %)	29.7	23.8	18.5	19.5	18.7
Cash flow from operating activities	144.8	138.7	62.0	17.9	13.3
Cash flow from investing activities	-45.5	-82.4	-85.0	11.8	-4.1
Cash flow from financing activities	-49.8	-28.5	45.3	-18.0	-14.5
Cash and cash equivalents	175.6	127.0	100.0	79.5	67.0

<sup>1</sup>Further details on the notional equity ratio can be found in the 2023 Annual Report on page 62.

Financial reports and interim statements are available at <https://www.energiekontor.de/en/investor-relations/financial-reports.html>.

## Financial calendar

Date	Event	Location/type
28/03/2025	Business figures for the 2024 financial year	Publication
15/05/2025	Interim statement on the first quarter of 2025	Publication
28/05/2025	Annual General Meeting	Ritterhude
14/08/2025	Half-year financial report for 2025	Publication
13/11/2025	Interim statement on the third quarter of 2025	Publication

The financial calendar is continuously updated and can be viewed at <https://www.energiekontor.de/en/investor-relations/financial-calendar.html>.

## Imprint

### Newsletter

Keep up to date on the latest developments by signing up for our newsletter at <https://www.energiekontor.de/en/newsletter-subscription.html>.

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Please note in case of doubt, the German version shall prevail.